

What the shop can stock



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What if the shop can't stock animal health products?

Examples of good animal health products for the shop to stock

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Some community shops do not stock good animal health products.

Access to affordable and effective animal health products is important so that animal owners can take responsibility for the health and care of their own pets.

This chapter is here to give you ideas of what the shop can stock.

As the EHP, you can work with your vet to decide on good animal health products to ask the shop to sell. You can also talk with animal owners and see what people want in the shop.

It may be a good idea to start with just a few animal health products people really want and then slowly bring more things in as animal health gets better.

AMRRIC also works with lots of different shops and can help you and the shop manager to order products that will suit your community, at affordable prices.

It's important to know that not all animal medicines work the same – the ones the vet or AMRRIC recommend are good products that work well. Sometimes the shop might be selling other brands of animal medicines, but these don't always do the job as well.

PROMOTING NEW ANIMAL HEALTH PRODUCTS

When new animal health products are brought into the shop, as the EHP, you and the shop staff will need to let animal owners know how to use them safely.

Signs and posters can be made up to go with the products. You can also talk with community about the new products and how to safely use them.

AMRRIC has educational resources which you can use to promote animal health products.

What if the shop can't stock animal health products?

If the shop can't stock good animal health products, you might like to stock some of these products in your office, and sell them to animal owners directly.

The money made from selling the products can then be used to fund other parts of the animal health and management program.

If you choose to do this, you must think about:

- How much the medicine costs and will people buy them?
- The cost of freight.
- The need to keep records of stock in, stock out and profits.
- How GST will be claimed back. GST needs to be paid for most of the stock. The EHP needs to work out how they will get the GST back.

In some cases, the local council may deal with the paperwork and the EHP can deal with the sales.

Examples of good animal health products for the shop to stock

DOG AND CAT FOOD

The community shop can stock a range of dog and cat foods.

Wet food comes in tins.

Dry food bag sizes can vary from 1 kg bags to 20 kg bags.

The bigger bulk bags work out to be cheaper per meal than buying lots of smaller bags.

If the shop is thinking of stocking large bags of dry food, they will also need to think about selling metal garbage bins so people can store the food safely at home.

The bins keep the food dry, and stop pests and rats eating it.



Pal Pedigree® puppy wet & dry food
Images courtesy of Mars

Did you know?

Owners can make shop-bought tin or dry dog food last longer, by feeding it with stews and cooked vegetables and rice.

Just remember to tell owners not to feed dogs cooked bones, or small bones that the dogs might choke on.

Fresh and raw cow leg bones that have some meat on them are a better choice.

FOOD FOR PUPPIES AND KITTENS

There are special types of dry foods for puppies and kittens.

These bags of food have more energy than adult food, and help puppies' and kittens' bones and muscles grow properly.

They are also good for skinny animals that need to put on weight, and mother dogs or cats that are pregnant or making milk.

It is a good idea to get the shop to stock a few bags of puppy and kitten dry food.

The dry puppy food can be soaked with water to make is soft for very young pups or kittens.

FOOD FOR ADULTS

There are many different types of adult dry food.

As well as having the cheaper dog and cat foods, it is a good idea to stock some better-quality pet food as well.

These foods are a bit more expensive, but they have more oils in them and are better for keeping the animals' skin healthy.

Here are some examples of some better-quality dog and cat foods that can be stocked in shops:

- Purina Supercoat®
- Optimum®



Supercoat®
photo courtesy Mars



Optimum®
photo courtesy Purina

FOOD AND WATER BOWLS

If dogs and cats have their own food and water bowls, they won't have to eat from people's food bowls.



Stainless steel food bowls. Photo courtesy Glenn Campbell

Stainless steel bowls last longer than plastic ones. They can also be cleaned better.

FOOD TREATS

People like giving their dogs treats. Food treats are good for:

- letting owners show their love for their dogs
- promoting animal welfare
- helping with training

Liver treats, pig's ears and biscuit treats can be bought from pet food suppliers.



Dried pig's ears. Photo courtesy Glenn Campbell

It's a good idea for the shop to stock the small packets of dog treats (about 100 gm packs) for owners to buy.

The EHP may also want to have a bulk pack to reward dogs for taking their medicine.

COLLARS AND LEADS

The shop can stock different sized leads and collars.

Nylon collars are better than leather ones, because nylon collars stay soft when they get wet.

Reflective collars are good for road safety at night.



AMRRIC can help to supply shops or councils with reflective collars that have logos printed on them. Photo courtesy AMRRIC

Remember!

Before bringing collars into the community it is a good idea to talk to the children at school about not pulling dogs around by their collars.

It is also important that people keep checking to make sure the collar is not too tight on their dog.



This dog probably had a collar put on it when it was a pup. The dog then grew bigger, but the collar wasn't loosened, so it started to cut into its neck. Photo courtesy AMRRIC

It is important to make sure you can fit two fingers between the collar and the dog's neck. This is very important when pups are growing quickly.

TOYS

Some toys will help children and adults have more fun with their animals.



Having toys around for pups also helps to stop them chewing everyone's shoes. Dog toys. Photo courtesy of Glenn Campbell

Balls and frisbees are good play toys for dogs. Cats like to play with things that move, like toy mice that roll across the ground.

SHAMPOOS

Most dog shampoos are made for skin problems.

Good basic shampoos to stock in the shop are Triocil® or Malaseb®.

They both work against ringworm fungus and also kill bacteria.



Triocil®
Photo courtesy of Pharmachem



Malaseb®
Photo courtesy of Dermcare

Flea shampoos don't work that well – they only kill the fleas that are on the dog at the time. They don't clean up the fleas in the environment.

So, after being shampooed, the fleas will jump on the dog as soon as they are dry.

Many of the flea shampoos are poisonous for cats so it is best not to shampoo cats.

One of the safer ones is Fido's Flea Shampoo.



Fido's Flea Shampoo. Photo courtesy of Mavlab

WORM, FLEA AND TICK MEDICINES

There are lots of different medicines that kill worms, fleas and ticks on dogs and cats.

Some of these medicines also treat mange caused by scabies or demodex mites.

It can be confusing with so many different products on the market what treats what.

It is a good idea to talk to the vet or AMRRIC about which medicines to stock in the shop.

The following tables are a summary of some of the different types of medicines that the shop can stock to treat parasites in dogs and cats.

These tables are current as of December 2019, but new medicines are coming out all of the time.

Always talk to your vet about whether or not a medicine will suit your community. And always follow the instructions on the label (or the instructions from your vet) when giving the medicine.

MEDICINES THAT TREAT PARASITES IN DOGS

TABLETS AND CHEWS THAT TREAT PARASITES:

Product	Fleas	Ticks	Demodex	Scabies	Ear mites	Lice	Heartworm	Roundworm Hookworm Whipworm	Tapeworm	Use in Puppies?	Safe in pregnant lactating mothers
Nexgard® (Afoxolaner)	Yes	Yes	Yes	Yes	Yes	No	No	No	No	Puppies >8 weeks	Not tested yet
Nexgard Spectra® (Afoxolaner + Milbemycin Oxime)	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	No	Puppies >8 weeks	Not tested yet
Bravecto® (Fluralaner)	Yes	Yes	Yes	Yes	Yes	No	No	No	No	Puppies >8 weeks	Yes
Heartguard plus® (Ivermectin + Pyrantel)	No	No	No	No	No	No	Yes	Yes	No	Puppies >6 weeks	Yes
Drontal all wormer® (Praziquantel, Pyrantel + Febantel)	No	No	No	No	No	No	No	Yes	Yes	Weaned puppies only	Yes
Simparica® (Sarolaner)	Yes	Yes	Yes	Yes	Yes	No	No	No	No	Puppies >8 weeks	Not yet tested
Milbemax® (Milbemycin Oxime + Praziquantel)	No	No	No	No	No	No	Yes	Yes	Yes	Puppies >2 weeks	Yes
Popantel Tapeworm® (Praziquantel)	No	No	No	No	No	No	No	No	Yes	Puppies >2 weeks	Yes
Popantel All Wormer® (Pyrantel, Oxantel, Praziquantel)	No	No	No	No	No	No	No	Yes	Yes	Puppies >2 weeks	Yes
Popantel F® (Febantel, Pyrantel + Praziquantel)	No	No	No	No	No	No	No	Yes	Yes	Puppies >2 weeks	Yes
Canex® Multi Spectrum All Wormer (Oxantel, Pyrantel + Praziquantel)	No	No	No	No	No	No	No	Yes	Yes	Puppies >2 weeks	Yes
Paragard® (Praziquantel + Oxibendazole)	No	No	No	No	No	No	No	Yes	Yes	Puppies >2 weeks	Yes
Sentinel Spectrum® (Milbemycin Oxime, lufenuron + praziquantel)	Yes	No	No	No	No	No	Yes	Yes	Yes	Puppies >6 weeks	Yes
Capstar® (nitenpyram)	Yes	No	No	No	No	No	No	No	No	Puppies >4 weeks	No
Comfortis® (Spinosad)	Yes	No	No	No	No	No	No	No	No	Puppies >14 weeks	No

MEDICINES THAT TREAT PARASITES IN DOGS

WORMING SYRUPS (FOR PUPPIES AND KITTENS):

Product	Fleas	Ticks	Demodex	Scabies	Ear mites	Lice	Heartworm	Roundworm Hookworm Whipworm	Tapeworm	Use in Puppies?	Safe in pregnant lactating mothers
Drontal® all wormer syrup (Pyrantel + Febantel)	No	No	No	No	No	No	No	Yes	No	Yes	Yes
Canex® Puppy Suspension (Pyrantel)	No	No	No	No	No	No	No	Yes	No	Yes	Yes

MEDICINES THAT TREAT PARASITES IN DOGS

SPOT-ON MEDICINES THAT TREAT PARASITES:

Product	Fleas	Ticks	Demodex	Scabies	Ear mites	Lice	Heartworm	Roundworm Hookworm Whipworm	Tapeworm	Use in Puppies	Safe in pregnant lactating mothers
Advocate® (Imidacloprid + Moxidectin)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Puppies 7 weeks	Not tested yet but should be safe
Advantage® (Imidacloprid)	Yes	No	No	No	No	Yes	No	No	No	Puppies any age	Yes
Advantix® (Imidacloprid + Permethrin)	Yes	Yes	No	No	No	Yes	No	No	No	Puppies 7 weeks	Yes
Bravecto® Spot on (Fluralaner)	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	Puppies 8 weeks	Yes
Frontline plus® (Fipronil + (S)-methoprene)	Yes	Yes	No	No	No	No	No	No	No	Puppies 8 weeks	Yes
Revolution® (Selamectin)	Yes	No	Not registered	Yes	Yes	Yes	Yes	Yes	No	Puppies 6 weeks	Yes

MEDICINES THAT TREAT PARASITES IN DOGS

COLLARS THAT TREAT PARASITES:

Product	Fleas	Ticks	Demodex	Scabies	Ear mites	Lice	Heartworm	Roundworm Hookworm Whipworm	Tapeworm	Use in puppies	Safe in pregnant lactating mothers
Kiltix® (Flumethrin + Propoxur)	Yes	Yes	No	No	No	No	No	No	No	Older than 3 months	No
Scalibor® (Deltamethrin)	Yes	Yes	No	No	No	No	No	No	No	Puppies 8 weeks	No
Serestro® (Imidacloprid + flumethrin)	Yes	Yes	No	No	No	Yes	No	No	No	Puppies 7 weeks	Not tested yet
Preventic® (Amitraz)	No	Yes	No	No	No	No	No	No	No	Puppies 3 months	No

MEDICINES THAT TREAT PARASITES IN CATS

Product	Fleas	Ticks	Demodex	Scabies	Ear mites	Lice	Heartworm	Roundworm Hookworm Whipworm	Tapeworm	Use in Puppies?	Safe in pregnant lactating mothers
Nexgard® (Afoxolaner)	Yes	Yes	Yes	Yes	Yes	No	No	No	No	Puppies >8 weeks	Not tested yet
Nexgard Spectra® (Afoxolaner + Milbemycin Oxime)	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	No	Puppies >8 weeks	Not tested yet
Bravecto® (Fluralaner)	Yes	Yes	Yes	Yes	Yes	No	No	No	No	Puppies >8 weeks	Yes
Heartguard plus® (Ivermectin + Pyrantel)	No	No	No	No	No	No	Yes	Yes	No	Puppies >6 weeks	Yes
Drontal all wormer® (Praziquantel, Pyrantel + Febantel)	No	No	No	No	No	No	No	Yes	Yes	Weaned puppies only	Yes
Simparica® (Sarolaner)	Yes	Yes	Yes	Yes	Yes	No	No	No	No	Puppies >8 weeks	Not yet tested
Milbemax® (Milbemycin Oxime + Praziquantel)	No	No	No	No	No	No	Yes	Yes	Yes	Puppies >2 weeks	Yes
Popantel Tapeworm® (Praziquantel)	No	No	No	No	No	No	No	No	Yes	Puppies >2 weeks	Yes
Popantel All Wormer® (Pyrantel, Oxantel, Praziquantel)	No	No	No	No	No	No	No	Yes	Yes	Puppies >2 weeks	Yes
Popantel F® (Febantel, Pyrantel + Praziquantel)	No	No	No	No	No	No	No	Yes	Yes	Puppies >2 weeks	Yes
Canex® Multi Spectrum All Wormer (Oxantel, Pyrantel + Praziquantel)	No	No	No	No	No	No	No	Yes	Yes	Puppies >2 weeks	Yes
Paragard® (Praziquantel + Oxibendazole)	No	No	No	No	No	No	No	Yes	Yes	Puppies >2 weeks	Yes
Sentinel Spectrum® (Milbemycin Oxime, lufenuron + praziquantel)	Yes	No	No	No	No	No	Yes	Yes	Yes	Puppies >6 weeks	Yes
Capstar® (nitenpyram)	Yes	No	No	No	No	No	No	No	No	Puppies >4 weeks	No
Comfortis® (Spinosad)	Yes	No	No	No	No	No	No	No	No	Puppies >14 weeks	No